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# G5 — Développer un concept de transfert pour une unité de formation

Un concept didactique sans fondement théorique est un navire sans boussole ; une théorie d'apprentissage sans traduction pratique est une boussole sans navire.

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## G5 — Développer un concept de transfert pour une unité de formation

- Identifier les besoins réels des apprenants et des managers (Phase Empathie)
- Formuler la problématique de transfert sous forme de "Comment pourrions-nous..." (Phase Définition)
- Générer des idées de solutions de transfert sans censure (Phase Idéation)
- Concevoir un prototype de dispositif de transfert (Phase Prototypage)
- Tester le prototype et recueillir les feedbacks (Phase Test)

## 1. Comprendre le Design Thinking dans le transfert

Le Design Thinking permet de dépasser les formations standards pour créer des **dispositifs sur-mesure** qui facilitent l'application des acquis en situation de travail.

### Les 5 étapes clés :

- **Empathie** : Comprendre l'utilisateur (l'apprenant, son manager, son contexte).
- **Définition** : Synthétiser les besoins et définir le problème central.
- **Idéation** : Produire un maximum d'idées de solutions.
- **Prototypage** : Rendre les idées tangibles rapidement.
- **Test** : Confronter le prototype à la réalité et itérer.

graph TD; A[Empathie] --> B[Définition]; B --> C[Idéation]; C --> D[Prototypage]; D --> E[Test]; E --> F[Déploiement Transfert]; E -- Feedback --> A; E -- Validation --> F; style A fill:#f9f9,stroke:#333,stroke-width:2px; style F fill:#9f9f,stroke:#333,stroke-width:2px;

## 2. Matrice d'application (EditTable)

Utilisez ce tableau pour planifier vos actions pour une unité de formation spécifique.

Étape Design Thinking	Outils suggérés	Livrable attendu	Statut
Empathie	Entretiens, Observation, Persona	Carte d'empathie, Profils utilisateurs	En attente
Définition	Vote par points, Affinités	Énoncé du problème (HMW)	En attente
Idéation	Brainstorming, SCAMPER	Liste de 20+ idées de transfert	En attente
Prototypage	Maquette, Storyboard, Role-play	Prototype basse fidélité	En attente
Test	Test utilisateur, Pilote	Rapport d'itération, Décision Go/No-Go	En attente

## 3. Détail des phases et outils Design Thinking

Design Thinking is a human-centered approach to innovation that draws from the designer's toolkit to integrate the needs of people, the possibilities of technology, and the requirements for business success. This document explores the principles, stages, and applications of Design Thinking, providing insights into how it can be effectively implemented in various fields.

This document delves into the concept of Design Thinking, outlining its core principles and stages. It emphasizes the importance of empathy in understanding user needs and highlights the iterative nature of the process. By examining real-world applications and benefits, this document aims to illustrate how Design Thinking can foster creativity and drive innovation across different sectors.

### What is Design Thinking?

Design Thinking is a problem-solving framework that prioritizes understanding the user experience. It encourages teams to focus on the needs and challenges of users, leading to innovative solutions that are both practical and desirable. The approach is characterized by its iterative process, which allows for continuous refinement and improvement of ideas.

### Core Principles of Design Thinking

**Empathy:** Understanding the user's perspective is crucial. This involves observing and engaging with users to gain insights into their needs and challenges.

**Define:** After gathering insights, the next step is to clearly define the problem. This involves synthesizing information to articulate the core issues that need to be addressed.

**Ideate:** In this stage, teams brainstorm a wide range of ideas and solutions. The goal is to encourage creativity and explore multiple possibilities without judgment.

**Prototype:** Creating tangible representations of ideas allows teams to explore solutions in a more concrete way. Prototypes can be low-fidelity (like sketches) or high-fidelity (like working models).

**Test:** Testing prototypes with real users provides valuable feedback. This stage is essential for

understanding how well the solution meets user needs and identifying areas for improvement.

## Stages of Design Thinking

### 1. Empathize

The first stage involves immersing oneself in the user's environment. Techniques such as interviews, observations, and surveys are employed to gather qualitative data. The goal is to build a deep understanding of the user's experiences, motivations, and pain points.

### 2. Define

In this stage, the insights gathered during the Empathize phase are synthesized to define the core problem. A well-defined problem statement guides the ideation process and ensures that the team remains focused on addressing user needs.

### 3. Ideate

Teams engage in brainstorming sessions to generate a wide array of ideas. Techniques like mind mapping, sketching, and collaborative workshops can be used to encourage creativity. The emphasis is on quantity over quality, allowing for the exploration of unconventional solutions.

### 4. Prototype

Prototyping involves creating simple, cost-effective representations of ideas. This can range from paper sketches to digital mockups. The purpose is to visualize concepts and facilitate discussions about potential solutions.

### 5. Test

Testing prototypes with users provides critical feedback. This stage is iterative; based on user responses, teams may return to earlier stages to refine their ideas. The goal is to ensure that the final solution effectively addresses user needs.

## Applications of Design Thinking

Design Thinking has been successfully applied across various industries, including:

**Healthcare:** Improving patient experiences and streamlining processes by understanding the needs of patients and healthcare providers.

**Education:** Creating engaging learning experiences by focusing on student needs and preferences.

**Technology:** Developing user-friendly software and applications by prioritizing user experience in the design process.

**Business:** Innovating products and services that resonate with customers by deeply understanding market demands.

## Benefits of Design Thinking

**User-Centric Solutions:** By prioritizing user needs, Design Thinking leads to solutions that are more likely to be embraced by the target audience.

**Enhanced Collaboration:** The iterative nature of Design Thinking fosters collaboration among team members, encouraging diverse perspectives and ideas.

**Increased Innovation:** The emphasis on brainstorming and prototyping encourages creative thinking, leading to innovative solutions.

**Flexibility:** Design Thinking is adaptable to various contexts and can be applied to a wide range of challenges.

**Continuous Improvement:** The iterative process allows for ongoing refinement, ensuring that solutions evolve based on user feedback.

### Challenges in Implementing Design Thinking

While Design Thinking offers numerous benefits, organizations may face challenges in its implementation:

**Cultural Resistance:** Shifting to a user-centered approach may require a change in organizational culture, which can be met with resistance.

**Time Constraints:** The iterative nature of Design Thinking can be time-consuming, and teams may struggle to balance it with project deadlines.

**Resource Allocation:** Effective implementation may require dedicated resources, including time, personnel, and budget.

Design Thinking is a powerful approach to innovation that emphasizes empathy, collaboration, and creativity. By understanding user needs and iterating on solutions, organizations can develop products and services that truly resonate with their audience. Despite potential challenges, the benefits of adopting Design Thinking are significant, making it a valuable framework for driving innovation in various fields. Embracing this methodology can lead to more effective solutions and ultimately enhance user satisfaction and business success.

### Phase 1 : Empathie - Immersion terrain

Pour réussir le transfert, il faut comprendre les **freins** et les **leviers** environnementaux.



**Outil : La Carte d'Empathie** Que voit-il ? Que dit-il ? Que fait-il ? Que ressent-il ?

### Phase 2 : Définition - Cadrage du problème

Il s'agit de transformer les observations en une problématique actionnable. **Exemple de reformulation** : “Comment pourrions-nous aider les managers à intégrer les nouveaux outils CRM dans leur routine hebdomadaire sans alourdir leur charge ?”

### Phase 3 : Idéation - Divergence

Règle d'or : **Quantité avant qualité**. Pas de jugement à cette étape.

mindmap root((Idées Transfert)) Mentorat Pair-à-pair Reverse mentoring Nudging Emails automatiques Affiches QR Code Gamification Challenge inter-équipes Badges de compétence Outils Checklists plastifiées Micro-learning mobile

Phase 4 & 5 : Prototypage et Test

Réaliser un test à petite échelle (ex: sur une seule équipe) avant le déploiement global.

## 4. Suivi des itérations

**Point de vigilance :** Le Design Thinking est itératif. Il est normal de revenir à l'étape "Empathie" si le test révèle une incompréhension du besoin réel.

### □ Bibliographie & Ressources

- Brown, T. (2009). Change by Design: How Design Thinking Transforms Organizations. Harper Business.
- IDEO U. (2023). Design Thinking for Learning. [En ligne]

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Page mise à jour le {{date | Auteur : [Eugénie Decré] | Version : 1.0}}

From: <https://wiki.eugeniedecre.com/> - **Formation en Conscience**

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Last update: **2026/05/15 11:49**

